rway | Our Way , Everyday

COMMUNITY PARTNERSHIPS

BETTER STAYS. MEMORABLE JOURNEYS.

A hospitality partnership that takes care of the journey, too.

A mutual partnership. A better journey. A reason to grow together.



SHARED VISIBILITY

Promote each other

PRACTICAL BENEFITS

Tailored to your community

2% GIVE-BACK

On agreed eligible rides

OUR PURPOSE

MORE THAN A ROOM.
A COMPLETE EXPERIENCE.

From the airport arrival to a winery lunch, a great stay begins with easy travel. Rway gives your concierge team a transport partner to recommend, while introducing your hotel to riders planning their next stay.

Connect guests with airport pickups, local trips and affordable chauffeur experiences. Curated journeys can combine sightseeing, dining, wineries and shopping, with agreed partner offers adding value beyond the ride.

WHO THIS PARTNERSHIP SERVES

Guests, concierge teams and hotel partners

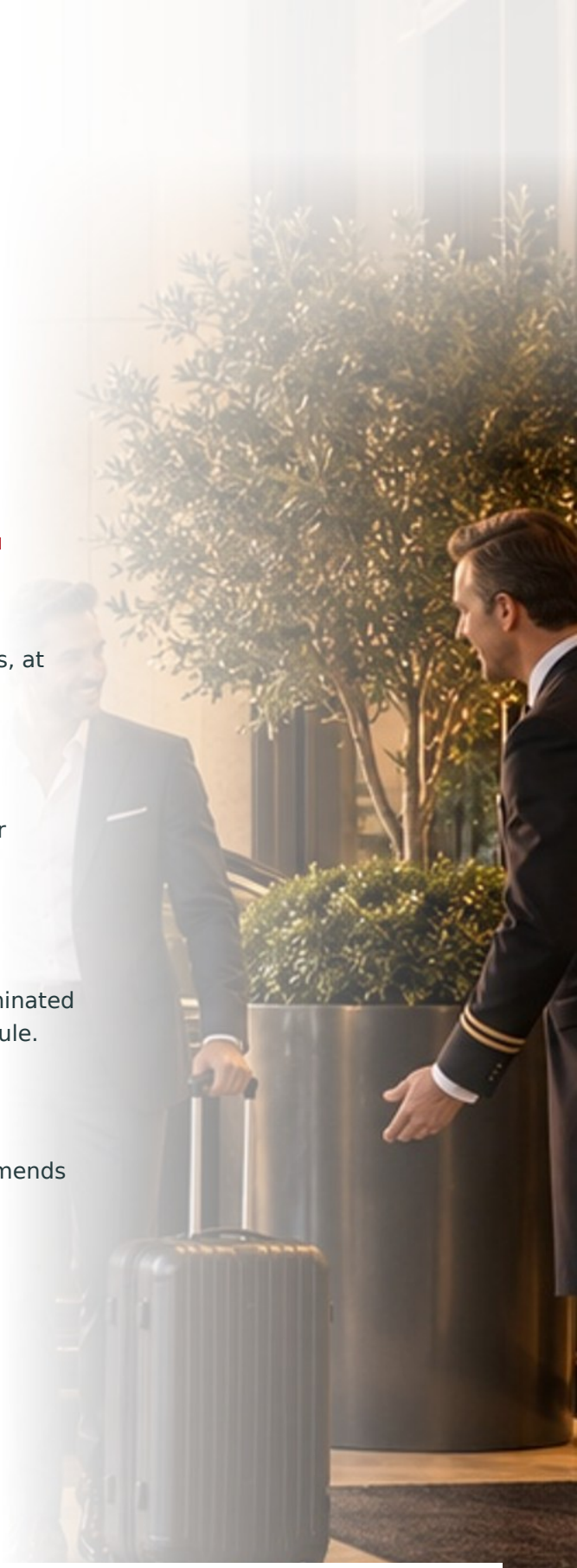
Airport arrivals | Chauffeur experiences | Local discovery



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HOW IT WORKS

EVERY JOURNEY CAN CREATE VALUE.



1 WELCOME & CONNECT

Place an agreed Rway QR code in booking confirmations, at reception and with the concierge.

2 PLAN THE JOURNEY

Guests request airport transfers, local rides or chauffeur experiences, including curated itineraries.

3 SHARE THE VALUE

Eligible attributed rides can support the hotel or its nominated community beneficiary under the agreed partner schedule.

4 BRING GUESTS BACK

Rway features approved hotel offers; your team recommends Rway for the next journey.

THE PROPOSED RWAY MODEL

85% driver | 10% Rway | 3% rider rewards | 2% partner / community

The 2% is one allocation, not an extra payment for every linked partner. Attribution, eligible fare basis, beneficiary, exclusions, reporting and payment timing must be agreed before activation. Registration alone creates no payment entitlement.

YOU + RWAY

PROMOTE EACH OTHER. GROW TOGETHER.

WHAT RWAY BRINGS

01 Airport pickups and departures coordinated with guest requirements; flight tracking and meeting arrangements confirmed for each booking.

02 Affordable chauffeur experiences proposed from $65 per hour, with wineries, coastal trips and city discovery.

03 Approved hotel profiles and offers promoted through relevant Rway campaigns and guest recommendations.

WHAT YOU BRING

01 Recommend Rway through concierge, reception, booking emails and in-room guest information.

02 Provide an agreed hotel offer or guest benefit for Rway customers, with clear availability and booking terms.

03 Nominate a contact to coordinate guest feedback, campaigns and any agreed return transport offers.

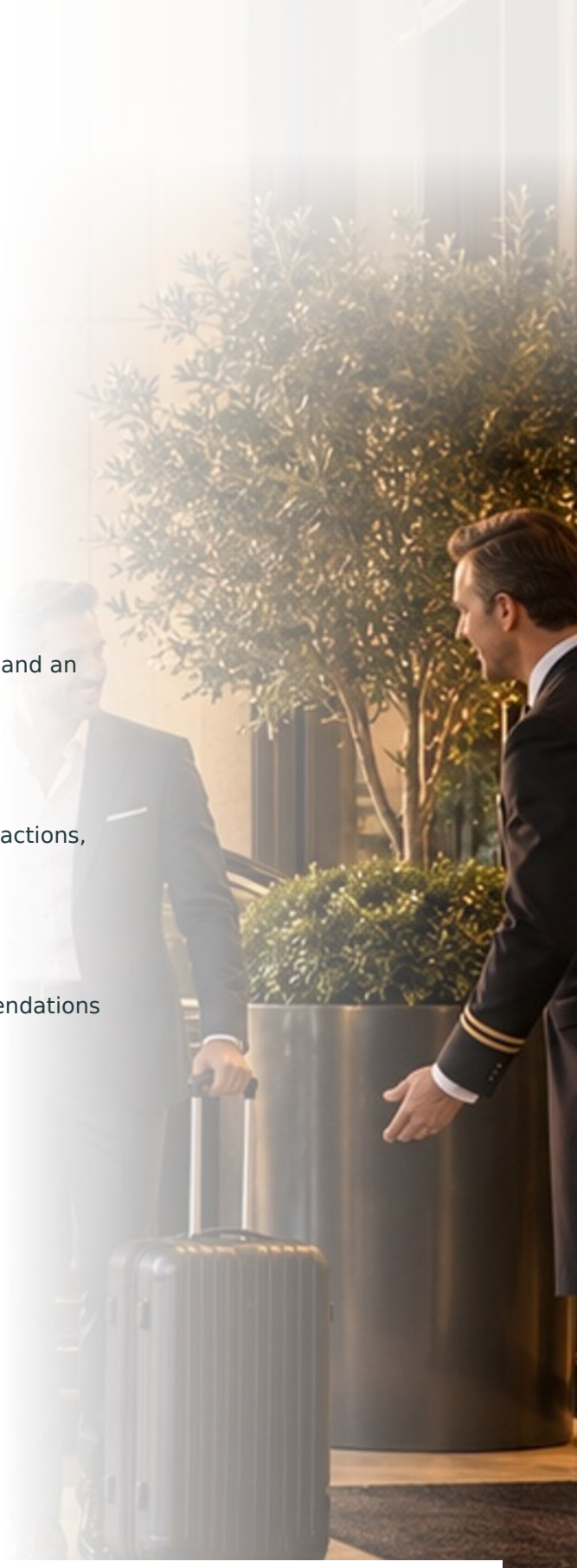
All promotions, offers and use of names or logos require prior approval. Campaign timing and channels are agreed together; no minimum referrals, sales or reach are promised.



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ADDITIONAL BENEFITS

MORE VALUE FOR YOUR COMMUNITY.



1 EASIER ARRIVALS

Offer guests a clear pickup plan, luggage requirements and an agreed meeting point before travel.

2 MORE TO EXPLORE

Curated itineraries reduce the effort of finding local attractions, restaurants and day trips.

3 VALUE BEYOND THE ROOM

Combine accommodation offers and transport recommendations in mutually approved campaigns.

4 A SIMPLE CONCIERGE HANDOFF

Agree booking contacts, lead times and escalation arrangements before introducing the service.

SERVICE DETAILS TO CONFIRM

Chauffeur rates are indicative starting proposals, subject to vehicle, minimum hours, itinerary and availability. Airport fares, tolls, parking, waiting time and cancellation terms must be confirmed before booking.

LETTER OF INTENT

PARTNER REGISTRATION

Complete this expression of interest so Rway can discuss the partnership, confirm eligibility and prepare the agreed onboarding and QR pathway.

ORGANISATION / TRADING NAME

ABN / INCORPORATED NUMBER

STREET ADDRESS

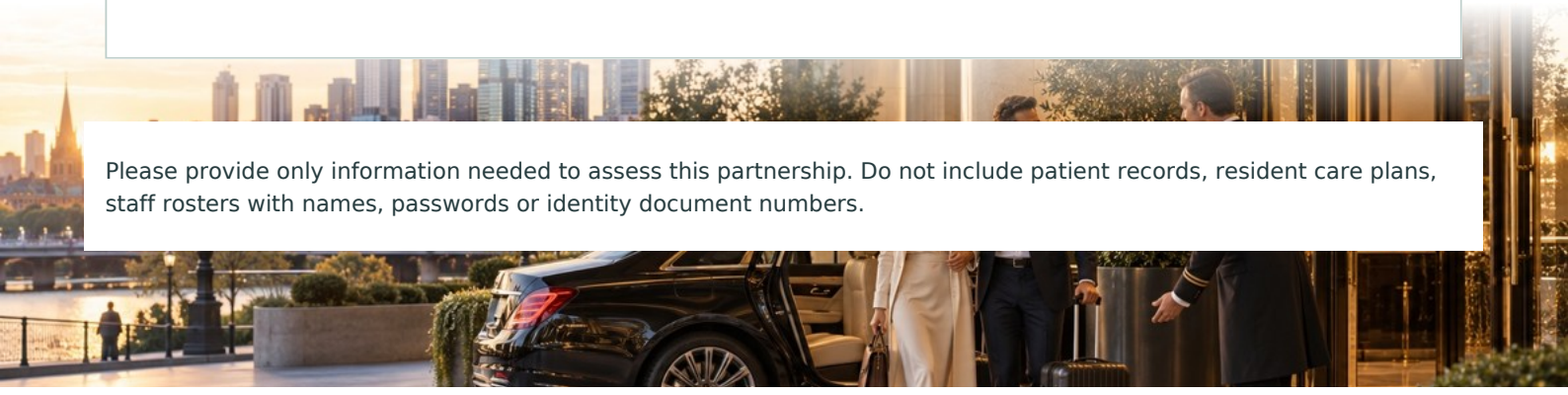
SUBURB / STATE / POSTCODE

WEBSITE / SOCIAL MEDIA

PRIMARY CONTACT NAME

POSITION / ROLE

EMAIL / PHONE



Please provide only information needed to assess this partnership. Do not include patient records, resident care plans, staff rosters with names, passwords or identity document numbers.

ACTIVATION DETAILS

GIVE-BACK & PARTNERSHIP DETAILS

The proposed 2% allocation applies only under an agreed eligible-ride schedule. Complete payment details only for the authorised recipient, or nominate a community beneficiary.

RECIPIENT LEGAL NAME / NOMINATED BENEFICIARY

ACCOUNT NAME

BSB / ACCOUNT NUMBER

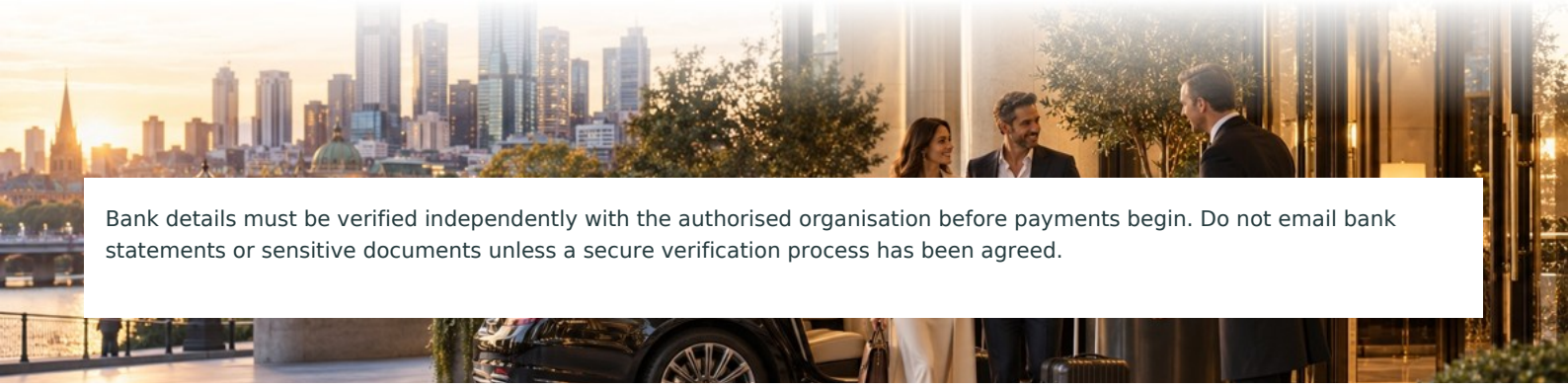
BANK NAME

PARTNER OFFER / MUTUAL PROMOTION PROPOSAL

MARKETING / OPERATIONS CONTACT

TO AGREE BEFORE ACTIVATION

Property locations / concierge contact. Confirm service area, timing, approved communications and program conditions with Rway.



Bank details must be verified independently with the authorised organisation before payments begin. Do not email bank statements or sensitive documents unless a secure verification process has been agreed.

AGREEMENT & SIGNATURES

LETTER OF INTENT

We express interest in partnering with Rway Pty Ltd under the industry partnership described in this brochure. We intend to explore a mutual exchange of approved promotion, relevant customer benefits and suitable transport services.

This LOI is non-binding. It does not require purchases, exclusivity, minimum referrals or payments. Service availability, offers, no-surge terms and any give-back are subject to a separate written schedule accepted by both parties. Either party may stop discussions at any time.

Registration information is provided for partnership assessment and follow-up. No authority is given to publish names, logos, testimonials or personal information. Any joint campaign needs separate approval; personal data must be handled under the agreed privacy arrangements.

ORGANISATION / AUTHORISED REPRESENTATIVE

NAME / POSITION

SIGNATURE (SIGN BY HAND OR IN YOUR PDF APP)

DATE

RWAY REPRESENTATIVE / ACKNOWLEDGEMENT (OPTIONAL)

NEXT STEP Return the completed LOI to your Rway contact to confirm the proposed schedule and onboarding arrangements. No payment is required with this form.

